



**Summer Camp** Cancer Recovery  
nurturing the diversity  
potential of youth body  
**swim lessons** healthy families  
Active Older Adults honesty  
chronic disease **Pre-K**  
prevention Responsibility  
**safety around water**  
strengthening community  
**Summer Learning** Caring  
social wellness  
responsibility **mind**  
**Early Learning**  
respect Closing the inclusion spirit  
Achievement Gap



**FOR A BETTER COMMUNITY**  
**Lancaster Family YMCA**  
**2020 Community Impact Report**



**Stephen Kirchner**  
Lancaster Family YMCA  
Board Chair

## Building a Better Us For a Better Community

I believe I can say with certainty that 2020 was a year like no other for the Lancaster Family YMCA. The governor-ordered shutdown in March created incredible hardship for our organization as well as unprecedented challenges for us all. To compound problems, our partnership with the YMCA of Greater Brandywine was terminated, leaving us with limited operating capabilities.

At this difficult point, the Board of Directors was determined to do whatever possible to save the Y. We felt we owed it to the Lancaster community and the 166 years we served Lancaster families. While we were not able to open in June when other facilities were allowed to restart operations, we began to reassemble staff and targeted a September reopening. In doing so, we had to make certain the health and safety of our members and staff were assured and that all CDC guidelines would be followed.

Unfortunately, we had to sell our Camp Shand property in order to reduce our debt levels. This was not an easy decision. We could not have envisioned a better circumstance though as we were able to sell to Lebanon County with the Lebanon YMCA assuming operations of the Camp. This allows us to continue to offer the children of Lancaster County a memorable summer camp experience as we have for so many years. A win-win for all parties involved!

As we approached our September reopening, the Board knew we needed operational leadership and a strong partner. Larry Richardson and his team from the YMCA of York and York County have filled this role perfectly. Larry's leadership, knowledge of the Lancaster community and York's operational expertise have allowed us to reopen in a safe, phased and organized manner.

Finally, the support of the Lancaster community was needed and I am happy to say you have stepped up wonderfully. Members returned and financial support came from many others. We have made great strides over the past year but we know there is still heavy lifting to be done. We can get this accomplished together. **The Lancaster community needs the YMCA and the YMCA needs the community!**

Thank you for your support.  
Steve

# Our Mission

Nurturing our community through the pursuit of  
life-long growth in spirit, mind, and body.

# Our Focus Areas

Youth Development  
Healthy Living  
Social Responsibility



The Lancaster Family YMCA has been a part of the Lancaster community since 1854, when it was founded by a small group of men in a downtown residence to be a healthy resource for young men in the community. Since then, it has expanded into two locations in Lancaster City and Lampeter-Strasburg and serves people of all economic status and backgrounds, allowing it to build a strong network of diverse and passionate stakeholders.

In the fall of 2020, the Lancaster Family YMCA entered into a management agreement with the YMCA of York and York County to continue its legacy of service. Currently, the organization is offering programs to address chronic disease, financial assistance for its services, Pre-K Counts, childcare, summer learning support, aquatics, and community outreach to the greater Lancaster area.

In response to COVID-19, the Lancaster Family YMCA has been adapting its services to meet new and emerging needs. Its Pre-K Counts program works with students remotely so that they can continue learning from the safety of their homes at times convenient for them. The Y's Virtual Learning Center offers full-day care for school-aged children so that caregivers can continue to work while their children learn in a structured and safe environment at the YMCA branches. In addition, all YMCA programs and facilities have implemented new health and safety procedures to ensure that anyone who engages with the Y does so as safely as possible.

## OUR KIDS ARE LEARNING, NO MATTER WHAT

2020 challenged our community's young people in many ways, but the Lancaster Family YMCA was there to make sure they still got a quality education through our youth programming.

### Virtual Learning Center

Our learning center for students in grades K-6 in our City Center YMCA offers working parents care for their children and allows youth participants to learn virtually, empowering families to continue to grow despite the global pandemic's effect on schools.

### Pre-K Counts

This free program offers a nurturing environment where children learn, grow, and build strong futures, giving families and children from all backgrounds access to accredited curriculums virtually and in-person.

### Child Watch

By offering free childcare for kids while their caregivers are working out, the Lancaster Family YMCA is ensuring that everyone can pursue their wellness goals without worrying about providing an enriching environment for their children.

## KEEPING OUR COMMUNITY HEALTHY

In all of our programs and operations, we've been following current health and safety guidelines so that anybody can come to the YMCA worry free. New procedures include regular deep cleaning of all facilities, mask requirements, and social distancing.



## WE'RE MAKING LANCASTER A HEALTHY PLACE FOR ALL

2020 was a year when, more than ever, people needed all the support they could get to be healthy. The Lancaster Family YMCA reopened late in the year after its mandated closure and immediately began delivering life-changing wellness services to the community.

### Membership for All

We believe that nobody should be turned away from the YMCA due to an inability to pay. This is why we offer financial assistance for memberships to people struggling financially so that everyone can be a part of the YMCA family.

### Aquatics

Our swim team has some of the most inspiring athletes on its roster so it should come to no surprise that they persevered and found ways to keep competing in 2020. Whether it was incorporating dry land workouts or using new health & safety procedures during their events, the team had a stellar season.

## WITHOUT THE Y

To make sure the Lancaster Family YMCA is around for another 166 years, we're conducting the WITHOUT THE Y campaign to save our YMCA by taking the following steps.

### Reducing our Debt

We're reducing our long-term debt through strategic partnerships and financial initiatives

### Reopening and Growing

We've reopened our facilities and are adding new programs to meet community needs

### Taking Advantage of Funding Opportunities

Our team is pursuing and securing financial relief opportunities, such as CARES funding and PPP loans

### Partnership with the York YMCA

The YMCA in York County has entered into a partnership with us to ensure smooth operations and financial stability



# 2020 BY THE NUMBERS

**5,900**  
MEMBERS SERVED ACROSS TWO BRANCHES

**1,552**  
VOLUNTEER HOURS WERE GIVEN IN SUPPORT OF THE LANCASTER FAMILY YMCA  
THOSE HOURS TRANSLATED TO

**\$39,467**  
OF VOLUNTEER SERVICE TIME

**\$23,712**  
RAISED DURING THE EXTRAGIVE

**7,936**  
CHILDREN SERVED IN CHILD WATCH

**135**  
YOUTHS COMPLETED SWIM LESSONS

**341**  
CHILDREN ENROLLED IN YOUTH SPORTS

## 2020 FINANCIALS

### OPERATING REVENUE

Contributions	\$932,342
Programs & Fees	\$231,975
Dues & Memberships	\$1,291,416
Other	(\$201,143)
<b>TOTAL REVENUE</b>	<b>\$2,254,590</b>

### OPERATING EXPENSES

Wages	\$1,056,069
Benefits & Taxes	\$292,363
Occupancy Expense	\$614,911
Purchased Services	\$426,545
Supplies	\$174,759
Telephone & Internet	\$50,006
Printing, Promotion & Postage	\$54,841
Travel & Transportation	\$2,774
Training & Development	\$7,254
Building & Equipment Maintenance	\$150,695
Memberships & Assessments	\$61,893
Other Administrative Expenses	\$81,337
Financing Costs	\$312,314
<b>TOTAL OPERATING EXPENSES</b>	<b>\$3,285,761</b>
<b>NET INCOME BEFORE DEPRECIATION</b>	<b>(\$1,031,171)</b>

### % of REVENUE FOR 2020

CONTRIBUTIONS	41.35%
PROGRAM FEES	10.29%
DUES & MEMBERSHIPS	57.28%
OTHER	-8.92%

*\* Figures provided are unaudited*





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800 Village Road  
Lancaster, PA 17602  
717-464-4000

## **2020 Lancaster Family YMCA Board of Directors**

Eric Arcudi

Blaze Cambruzzi

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Christopher Flores

Susan Friedman

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Mark Hackenburg

Grant Hummer

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Stephen Kirchner

Jane McMinn

Ronnie Medlock

Dr. Jennifer Reinhart

Doug Schultz

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## **2020 City Branch YMCA Board of Managers**

Eric Arcudi

Mark Cloyd

Chris Flores

Brian Keener

Michael Kreider

Jennifer Reinhart

Ruth Rivera

Nicole Seuffert

## **2020 Lampeter-Strasburg YMCA Board of Managers**

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Jason McDougall

Ronnie Medlock

Tom Mellinger

Doug Schultz

Dr. Jeffrey Smecker

Mark Smith

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